

Emotional Intelligence Training

Bespoke Solutions For Managers and Teams

“The Emotional Intelligence programme was very successful for several reasons including the content, delivery and the feeling of well being and enthusiasm it generated in all those who attended it”

Director of Human Resources, Denplan Limited (AXA Group)





Much has been written about the value of and need for higher levels of Emotional Intelligence in the business arena. And that's part of the problem. Much has been written, but few training companies have successfully transferred theory into effective application when dealing with the diverse challenges that organisations face in the 21st century.

Summit Emotional Intelligence programmes are painstakingly designed by a team of carefully selected authorities in the Emotional Intelligence field and this alone adds an abundance of value to you, your team and your organisation. And, clients tell us that the results achieved are sustained long-term - not just for the usual 'honeymoon period' some training companies focus on.

Trusted by leaders at some of the world's best known companies, Summit has developed and maintained an enviable *100% client satisfaction record*. And, that's because our expertise and knowledge is matched with an unwavering commitment to developing high-trust, collaborative, client relationships and laser-like focus on delivering tangible improvements in client performance.



Scott Watson

Summit Emotional Intelligence programmes are guaranteed to be an insightful, intellectually stimulating, thought-provoking experience. Many of our clients have read hundreds of books and attended many training courses. But they tell us that they have never experienced anything quite like a Summit training programme.

We promise you an unforgettable event - for all the right reasons. Come along and see for yourself.

Scott Watson

Founder and Managing Director
Summit Consulting and Training Limited

Web: www.SummitTraining.co.uk
Email: Info@SummitTraining.co.uk
Tel: 0845 052 3701 (UK)



Does your organisation want to improve its Emotional Intelligence?

If so, Summit can definitely help you.

You should consider undertaking a Summit Emotional Intelligence training programme if you want to develop:

- *More cohesive, collaborative teams*
- *Higher levels of trust and mutual support*
- *Greater problem-solving capability*
- *Better Quality commitment and standards*
- *More resilience and optimism*
- *More focused, efficient & motivated teams*
- *Management team effectiveness*
- *Improved customer satisfaction*
- *Higher levels of employee engagement*
- *Smoother transitioning to more new roles*
- *Greater influencing capability*
- *And much, much more...*

Emotional Intelligence (EI) Programmes

- The Emotionally Intelligent Manager
- Developing Emotionally Intelligent Teams
- Proactive People Management
- Maximising Team Motivation
- Influencing with Emotional Intelligence
- EI and Effective Change Management
- EI Coaching Skills for Managers
- EI Performance Turnaround
- EI Performance Appraisal Skills
- The EI Leader Within (for High-Potentials)
- The Leader Within (for Middle Managers)
- Emotionally Intelligent Customer Service

*1 and 2 day bespoke training programmes are available.



Unrivalled Quality and Choice

Clients appoint Summit when they need to achieve a genuine return on their financial investment in training and development.

A recognised leader in the field of corporate training and development, Summit has attracted some of the world's most respected companies as clients. And more than 10,000 individuals across the globe have already benefited from our support.

An unrivalled client satisfaction record, matched with extensive knowledge and expertise, and commitment to excellence makes Summit the natural choice for many Human Resources executives.

Inspiring, Expert Facilitation

Workshops are led by a carefully selected specialist with a minimum of twelve years in-depth experience and working knowledge of their subject. This means that you are *guaranteed* a facilitator that has an abundance of experience of successfully applying their knowledge and expertise within the corporate arena.

During a Summit training programme you will be personally coached by some of the UK's most experienced and trusted specialists in the field of Emotional Intelligence.

Bespoke Solutions

As your training programme is designed specifically to meet *your* unique learning requirements, you are assured that every piece of subject matter relates directly back to *your* organisation - and nobody else's. Summit does not provide 'off-the-shelf' packages that add little if any lasting benefits or value to clients - Our focus is entirely on maximising *your* effectiveness - and that's achieved through tailored, results-focused learning.

We stay ahead of the pack because our revolutionary approach to facilitating learning makes the application of learning back in the workplace almost effortless. And that's where you benefit most - real results!

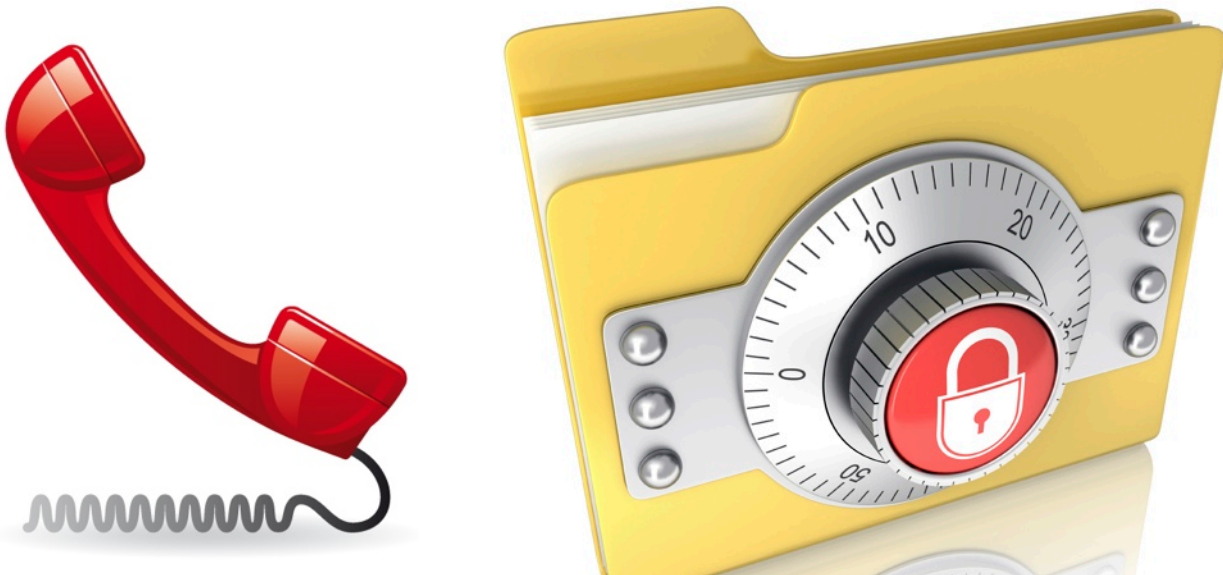
Great Value for Money

Choosing the best external training and development partner can be hard work and time consuming. Minimising the risk of things going wrong and maximising the possibility of realising significant value can be a challenge. You want to feel absolutely comfortable with your choice of partner - and we want you to feel comfortable too.

So many training companies accept a project just to generate fee income - Summit doesn't. *We will only accept a project where we know we can add significant value to our trusting client.*

Why not request copies of our client testimonials or call our team of specialists to speak in more detail?

www.SummitTraining.co.uk



Client Testimonials

“Our employees and customers have seen the positive benefits of the training and I would recommend Summit to organisations who are looking for a tailored solution that is tailored to their specific needs, engages employees and which has a tangible impact on the organisation.”

European Human Resources Manager - GE Capital

“The facilitation of the training was superb. As a result of this successful first programme that Summit ran for us I have since recommended them to other divisions of our organisation who have already signed a contract to run some leadership programmes for them. I’m also in the process of discussing further training programmes with Summit, something I’m very much looking forward to.”

Area Human Resources Development Manager, Eastern Europe & Middle East, DHL Express

“Having been given a brief that our hotel needed some new spark, zest and greater acumen from our sales team, Summit compiled a programme which was very relevant to our needs here in Bahrain. Our team with as many as six different nationalities amongst the 15 attendees commented on how they genuinely enjoyed the days and found the delivery of material very down to earth, practical and engaging. We would not hesitate to work with Summit again and in fact are now beginning preparations to roll our new programmes to Executive management.”

General Manager, The Diplomat Radisson SAS Hotel, Residence & Spa

“We have worked with Summit for the last 3 years and have always found them a trustworthy and quality driven organisation and offering good value for money. As well as preparation and delivery of strategic and human resources consultancy and training, the level of follow-up support has also been welcomed. We have been pleased with our association with Summit and will continue to use their expertise throughout our organisation and have no hesitation in recommending them.”

Managing Director, Rosemont Pharmaceuticals Limited

Get in touch today to discuss your unique requirements.