

Bespoke Management Development Learning Solutions

Results-Focused Learning Facilitated By Acknowledged Experts

'The facilitation of the management training programme was superb'

Regional HR Manager, DHL Express





The reason for the enormous popularity of Summit management development training programmes is simple. *'They deliver fantastic results'*.

Each bespoke programme is painstakingly designed by our hand-picked team of experts each training programme is focused on adding an abundance of value to you, your team and your organisation.

Trusted by leaders at some of the world's best known companies, Summit has developed and maintained an enviable 100% client satisfaction record. And, that's because our expertise and knowledge is matched with an unswerving commitment to developing high-trust, collaborative, client relationships and laser-like focus on delivering tangible improvements in client performance.

Within these pages you will find out more about our unique range of management development training and coaching programmes. If you would like to talk to us in more detail about your requirements, you're welcome to get in touch.



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People Management

- ✓ Proactive People Management
- ✓ Motivational Team Management
- ✓ The High Performance Manager
- ✓ Leading During Turbulent Times
- ✓ Essential Coaching Skills For Managers
- ✓ Managing Remote Teams
- ✓ Effective Change Management
- ✓ Poor Performance Turnaround
- ✓ Trust Or Bust

Emotional Intelligence

- ✓ The Emotionally Intelligent Manager
- ✓ Emotionally Intelligent Teamwork
- ✓ Developing The Leader Within
- ✓ The High-Potential Manager Programme
- ✓ Transitioning From Manager To Leader
- ✓ Employee Engagement Masterclass
- ✓ The Emotionally Resilient Manager
- ✓ Mental Toughness & Stress Management

HR Process

- ✓ Performance Appraisal Skills Training
- ✓ Proactive Attendance Management
- ✓ Interview Skills Training
- ✓ Maximising Personal Impact - Tough Talks

Personal Development

- ✓ Powerful Presentation Skills
- ✓ Win-Win Influencing & Persuasion
- ✓ 1-2-1 Breakthrough Coaching
- ✓ Psychometric Assessments (range)

“The feedback from programme participants has been overwhelmingly positive and to date, over 100 managers have undertaken the programme. The practical guidance on how to apply the tools, techniques and skills to everyday situations has added significant value”

Director of Human Resources, Learndirect/University for Industry





Client Testimonials

“Our employees and customers have seen the positive benefits of the training and I would recommend Summit to organisations who are looking for a tailored solution that is tailored to their specific needs, engages employees and which has a tangible impact on the organisation.”

European Human Resources Manager - GE Capital

“The facilitation of the training was superb. As a result of this successful first programme that Summit ran for us I have since recommended them to other divisions of our organisation who have already signed a contract to run some leadership programmes for them. I am also in the process of discussing further training programmes with Summit, something I am very much looking forward to doing again.”

Area Human Resources Development Manager, Eastern Europe, Middle East, Africa & Turkey -
DHL Express

“Having been given a brief that our hotel needed some new spark, zest and greater acumen from our sales team, Summit compiled a programme which was very relevant to our needs here in Bahrain. Our team with as many as six different nationalities amongst the 15 attendees commented on how they genuinely enjoyed the days and found the delivery of material very down to earth, practical and engaging. We would not hesitate to work with Summit again and in fact are now beginning preparations to roll our new programmes to Executive management.”

General Manager, The Diplomat Radisson SAS Hotel, Residence & Spa

**Join the growing number of leaders who trust Summit to deliver fantastic learning
and results for their organisation.**